



5 REVENUE LEAKS YOUR PRACTICE CAN'T AFFORD *to Ignore This Summer*

Summer is the perfect time to check for revenue leaks that quietly drain your practice year-round. Even small gaps in your RCM process can add up to significant lost revenue. Here are **five common leaks**—and how to stop them.

- **1 INCOMPLETE OR INACCURATE PATIENT INFORMATION**
Missing or incorrect demographics, insurance details, or authorizations lead to claim denials and delays.
Impact: Higher denial rates and longer time to collect.
Fix: Verify information upfront—every time.
- **2 CLAIMS NOT SUBMITTED CORRECTLY (OR ON TIME)**
Coding errors, missing modifiers, and untimely submissions can all lead to automatic denials.
Impact: Lost revenue and missed filing windows.
Fix: Use clean claim scrubbing and timely submission workflows.
- **3 FOLLOW-UP FALLING THROUGH THE CRACKS**
Unworked denials and unpaid claims sit too long, making them harder (and sometimes impossible) to collect.
Impact: A/R backlog grows and collections decline.
Fix: Implement a consistent denial management process.
- **4 PATIENT BALANCES NOT COLLECTED**
High deductibles and coinsurance mean more responsibility falls on patients—but balances often go uncollected.
Impact: Revenue left on the table.
Fix: Communicate early and make payment easy.
- **5 LACK OF RCM OVERSIGHT & REPORTING**
Without clear visibility into performance, small issues turn into big problems.
Impact: Missed opportunities and stagnant revenue.
Fix: Track key metrics and take action early.

DON'T LET REVENUE SLIP AWAY THIS SUMMER.

Plugging these leaks now can strengthen your cash flow, improve collections, and position your practice for a strong second half of the year.

SUMMER RCM CHECKLIST

- Verify patient & insurance information
- Audit recent claims for errors or rejections
- Review and work your denial report
- Evaluate patient balance processes
- Check key RCM metrics and trends

**A LEAK-FREE PRACTICE
IS A HEALTHY PRACTICE.**



LET REVPRO HELP YOU STOP REVENUE LEAKS.

Our expert RCM solutions are built to improve collections, reduce denials, and maximize your revenue.



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